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# **Drivers of Agrifood System Transformation** Lessons from Feed-the-Future Country Studies

Xinshen Diao and James Thurlow (IFPRI), and many others



CGIAR INITIATIVE ON BILL & BILL & MELINDA GATES foundation

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# Overview

#### Study objectives:

- Measure national agrifood systems (AFS)
- Decompose changes over the 2010s
- Identify patterns across countries

#### Three parts:

- 1. What is an AFS and how to measure it?
- 2. Example AFS growth diagnostic
- 3. Four lessons from across FTF focus countries



# **Agrifood Systems**

## Measuring AFS gross domestic product (GDP) and employment

- Five major components
- Each maps directly to countries' own national accounts data
- Allows us to measure the changing structure of agrifood systems



# **Global Agrifood System**

AFS GDP= \$11.7 trillion in 2021AFS employment= 1.3 billion workers in 2021

(13% of global GDP | 62% in developing countries )(38% of global workforce | 95% in developing countries)





#### Share of total GDP in 2021 (%)

• Agriculture and the agrifood system contribute less to the overall economy in more developed countries



• Off-farm components are more important parts of the agrifood system in more developed countries



LIC = low-income | LMIC = low-middle | UMIC = upper-middle | HIC = high-income

# **Global Agrifood System**

#### Annual growth in agrifood system GDP and employment during 2000-2021 (%)

- Agrifood systems are transforming rapidly in middle- and high-income countries (faster off-farm GDP and employment growth)
- Mixed or weak evidence of transformation in low-income countries (off-farm employment is growing faster, but not for GDP)



Part 2 Are agrifood systems transforming in FTF countries?

# **Country Case Studies**

#### **Deep-dive studies on the drivers of agrifood system growth:**

- Measure agrifood system GDP and employment
- Decompose agrifood systems into their component value chains
- Track changes between 2009 and 2019

#### 21 case studies covering most FTF countries

- Illustrate using Kenya
- Other studies can be downloaded here





# Kenya's Agrifood System

AFS GDP= \$31 billion in 2019(34% of GDP)AFS employment= 10 million workers in 2019(55% of workforce)





#### Share of total GDP in 2019 (%)

• Kenya's AFS lies between the average lowincome and lower-middle income country



#### **5** Share of agrifood system GDP in 2019 (%)

• In Kenya, about \$1 of GDP is generated off the farm for every \$2 generated on the farm





# Kenya's Agrifood Demand and Supply



#### **7** Agrifood exports vs. imports

• Exports dominated by primary agriculture, but imports mainly processed products



# **Unpacking Kenya's Value Chains**

#### Decompose agrifood system into three groups of value chains:

- **Export-oriented** = above average export-to-output ratio
- Import-substituting = above average import-to-demand ratio
- Less-traded = all other value chains





#### On-farm vs. off-farm GDP in value chain groups (%)

• Import-substituting value chains have the largest share of off-farm value addition (i.e., GDP)



# **Agrifood System Growth in Kenya**

#### Track changes in value chain GDP growth:

• Faster off-farm growth means faster agricultural transformation



#### Annual value chain growth during 2009-2019 (%)

• There was faster growth in value chains serving domestic markets (i.e., import-substituting and less traded products)



Part 3 What general lessons emerged across the 21 country studies?

## Lesson 1 | Off-farm growth helps drive agricultural transformation

#### **Evidence:**

- Primary agriculture still dominates AFS in most FTF countries (Figure A)
- AFS are growing, driven by faster off-farm growth (Figure B)
- Faster off-farm growth is consistent with agric. transformation, which is occurring in most FTF countries

#### Implications:

 Investment portfolios should consider how they are contributing to <u>both</u> on- and off-farm income growth and job creation



### Agriculture's share of total agrifood system GDP (2019)

- Primary agriculture is the largest share of total AFS GDP in most countries
- Off-farm components are a larger share of AFS GDP in countries with higher incomes





### Growth in agricultural & off-farm GDP (2009-2019)

• Off-farm AFS is growing faster than agriculture in most countries (i.e., above the diagonal line)



## Lesson 2 | Agricultural exports are highly concentrated

#### **Evidence:**

- Value chains separated into exportoriented, import-substitutable, and less traded groups
- Agric. exports tend to be highly concentrated within a narrow set of value chains (Figure C)
- Export-oriented value chains have often performed poorly compared to the overall AFS (Figure D)

#### Implications:

• Diversifying agricultural exports is important, but these are often not the value chains driving broadbased AFS growth



## Share of exports in total value chain output (2019)

- Export-oriented value chains export a larger share of total output than the overall agrifood system (far above diagonal line)
- Larger gaps from diagonal mean greater concentration of exports



Growth in export-oriented value chains versus all value chains (2009-2019)

• Export-oriented value chains have not always grown faster than overall agrifood value chains (more countries are below the diagonal line)





## Lesson 3 | Domestic-oriented value chains are driving AFS growth

#### **Evidence:**

- Less traded and import-substitutable value chains mainly supply domestic markets (for consumption or input use by local producers)
- Domestic-oriented value chains are the main source of AFS growth (Figure E)
- These were a large share of AFS GDP a decade ago, and have grown faster than export-oriented value chains

#### Implications:

• Investment portfolios should be guided by household consumption patterns and dietary change, since these are crucial drivers of future AFS growth



### Sources of AFS GDP growth (2009-2019)

 Less traded and more importsubstitutable value chains account for most AFS GDP growth in almost all countries (green and brown bars in figure)



# Lesson 4

### Import-substitution could accelerate transformation

#### **Evidence:**

- Off-farm GDP growth is associated with agricultural transformation (Figure A)
- Import-substitutable value chains tend to generate more off-farm GDP (Figure F)

#### Implications:

- Promoting value chains that substitute for imports may be more effective at driving agricultural transformation and job creation beyond the farm (while also improving trade balances)
- Low income Lower middle income **Off-farm share of total** value chains %00% %09 value chain GDP (2019) COD UGA NER Import-substitutable value chains typically • 7MB 60% generate more value added off the farm Import-substitutable than either export-oriented or less traded 40% value chains (lie above the diagonal) 20% 0% Export-oriented vs. 0% 20% 40% 60% 80% 100% import-substitutable Export-oriented value chains value chains chains 80% Less traded vs. 80% import-substitutable Import-substitutable value value chains ZMB 60% 40% 20% 0% 0% 20% 40% 60% 80% Less traded value chains

# Summary

#### Lesson 1 : Off-farm growth helps drive agric. transformation

• Investment portfolios should contribute to both on- and off-farm income growth and job creation

#### Lesson 2 : Agricultural exports are highly concentrated

• Diversifying agric. exports is important, but export-oriented value chains are currently often not driving agrifood system growth

#### Lesson 3 : Domestic-oriented VCs are driving AFS growth

• Investment portfolios should be informed by consumption patterns and dietary change, since these are crucial drivers of future AFS growth

#### Lesson 4 : Import-substituting VCs could drive transformation

• Value chains that substitute for imports may be more effective at driving agricultural transformation and creating off-farm jobs

